



November 11, 2013

Dear Valued Customer

Effective immediately, or as contract terms permit, Tata Chemicals North America Inc. and Tata Chemicals (Soda Ash) Partners (collectively "Tata Chemicals") will be increasing list prices for all United States and Canada bulk and packaged soda ash shipments by \$15.00 per net ton (US funds).

	List Prices (US Funds) FOB Green River, Wyoming
Bulk Dense Soda Ash	\$290.00 per net ton
Bulk Natural Light	\$295.00 per net ton
Bulk Natural Light-HA	\$320.00 per net ton
Bulk Dense Ash – Food Grade	\$405.00 per net ton
All packaged products	Adjustments to include bulk price increase plus packaging cost economics
Warehouse/Terminal locations	Adjustments to include bulk price increase plus packaging cost economics, plus freight and terminal/warehouse costs

Tata Chemicals energy surcharge program remains in effect.

Thank you for your valued business. Please contact your Tata Chemicals representative should you have any questions.

Yours faithfully,

Zsig Schneider
Vice President – Sales & Marketing

TATA CHEMICALS NORTH AMERICA INC.

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